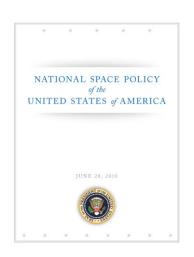


On-Orbit Servicing for Commercial Geosynchronous Spacecraft

The Need
The Technology
The Time For Teamwork

Kay Sears
President - Intelsat General



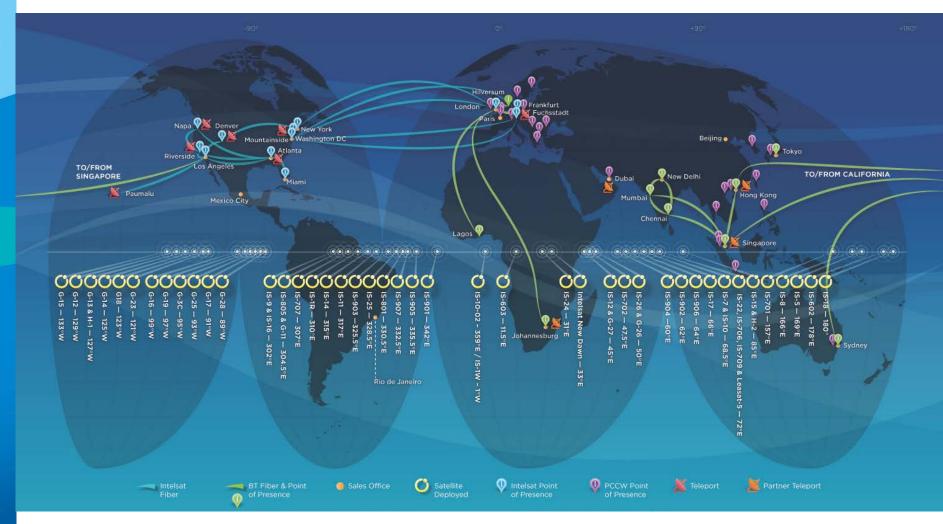


603 ReBoost Demonstrated Anomaly Recovery In Space





Intelsat: Global Communication Infrastructure



- Global fleet of 52 geostationary satellites
- IntelsatONESM: 48,000 km of fiber, IP/MPLS Cisco technology, global peering

General Corporation

Satellite Operations Experience

- Currently 72 satellites operated
 - 52 Intelsat, 20 Third Party









Astrium E3000 **Boeing 376 Boeing 381 Boeing 393** Boeing 393+ **Boeing 601 Boeing 601HP Boeing 702 Boeing 601MEO** IAI Amos 1 **LM 7000** OSC Star 2 SSL 1300 Omega **SSL FS1300 Thales Spacebus 3000B**





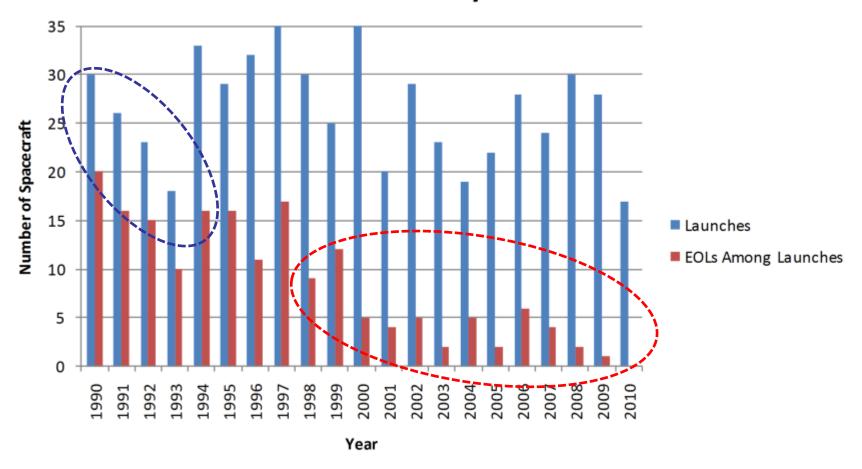






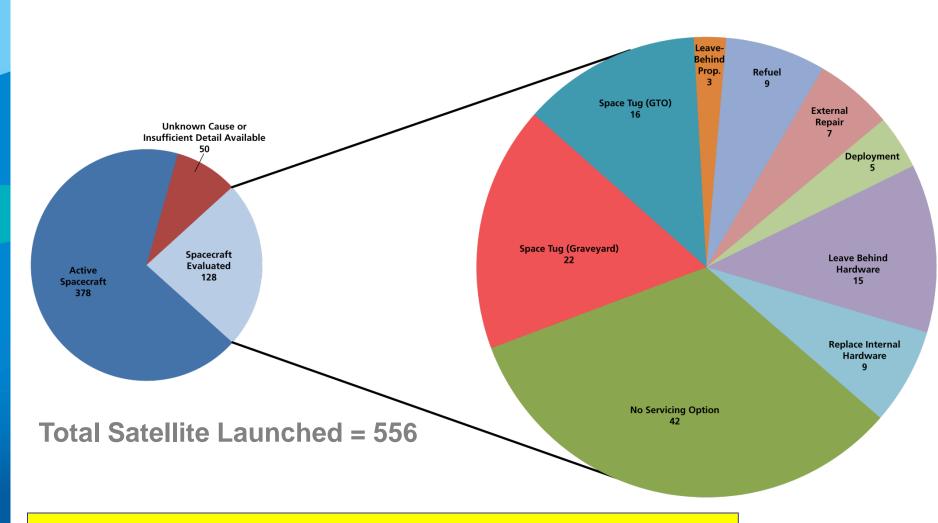
Launch and EOL Dates – All GEO Satellites

Launches and EOLs by Launch Date





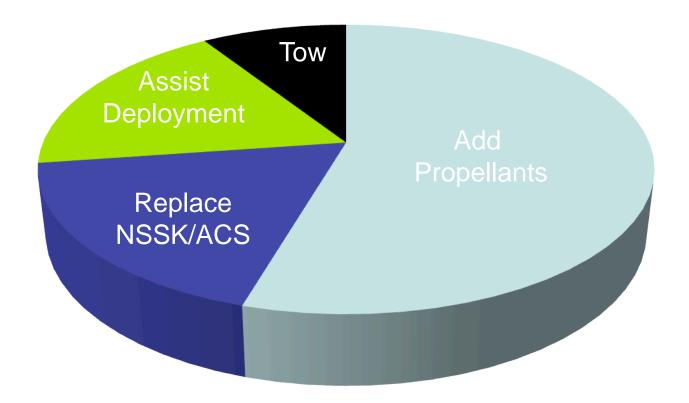
Spacecraft by Servicing Category



Of 128 evaluated, 67% are servicing candidates and 4% are "early" service candidates



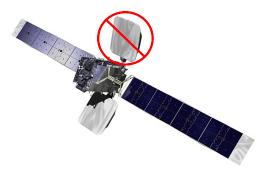
Ten Years of Industry "Serviceable" Anomalies



 Adding propellant would be a possible solution for majority of recent "serviceable" anomalies



Case Study – Intelsat New Dawn



- Spacecraft launched on Ariane 22 April 2011
- C-band antenna failed to deploy following execution of pin releases
- "Shake and bake" failed to induce deployment
- Failure investigation suggests snagging on billowed antenna sun shield
- Nature of failure suggests C-band antenna could be coaxed open using robotic servicer
- Resulted in <u>loss</u> of C-band revenue, <u>loss</u> of spacecraft life, insurance <u>risk</u> escalation, significant <u>expense</u> by satellite manufacturer

Early In-Orbit Servicing Offers Great Value





for On-Orbit Servicing Capabilities

Wishlist

- Life Extension Services for S/C with Revenue-Generating Payloads
 - Compromised ACS → tug, towing
 - Propellant shortfall or EOL → refueling
- On-Board Robotic Tooling Including CONOPs to Bring Up New
 - Free jammed deployables (e.g., solar arrays, antennas)
 - Move out-of-place thermal blankets, cables,...
 - Grasp/Move dead sats / debris to ensure safety of flight
- Imaging capabilities to inspect exterior of spacecraft
- Heritage/Proven Process and Hardware Retired Risks
 - Rendezvous, docking, tug operations
 - Robotic hardware and procedures proven on ground and on orbit (including refueling)
- Minimal impact to primary mission of client
 - Reliable servicing vehicles with acceptable attitude stability (maintain client traffic)
 - Available in a timely manner at reasonable cost
 - Policy, legal, regulatory, insurance issues understood and resolved





Business Case Considerations

Life Extension / Refueling

- Health of payload
- Revenue generation of asset (before and after)
- Capital deferment
- Customer off-load scenario's
- Timing / Schedule
- Risk

In-orbit Servicing

- Type of anomaly and serviceability (% of success)
- Potential revenue loss
- Timing / Schedule
- Customer off-load scenario's
- Insurance considerations
- Risk

EOL Life Extension/Refueling is attractive Life Extension plus in-orbit servicing is home run



We Have Just Scratched the Surface

- It is highly likely that dependable on-orbit servicing capabilities will evolve the space industry into directions that today we cannot even fathom
- Disruptive technologies need to be leveraged, not shunned



"A lot of times, people don't know what they want – until you show it to them."

Steve Jobs – Business Week, May 25 1998

- Launch with less fuel, more payload
- Build satellites that are more easily "serviced"; reduce redundancy SWAP
- Customized tools for custom jobs
- Changes to insurance rates
- Changes by ITU / FCC



Closing Perspectives

- On-orbit servicing can provide solutions for a number of on-orbit issues
- With the largest number of Geo spacecraft and the greatest quantity of launches, Intelsat has a vested interest in the success of this technology
- Both refueling and towing offer life extension advantages in different situations → on-orbit history suggests combining this with robotic services produces a strong business case for operators
- Without the commitment of major satellite owner-operators and the advocacy of the USG, risks associated with commercial inorbit servicing may not be realized fully
- Public/Private partnerships encouraged by the US National Space Policy are a cooperative way forward







Thank You

Kay Sears kay.sears@intelsatgeneral.com (301) 571-7670

Approved for public release, distribution unlimited